B&L NEWS

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CHANGES FOR 2014

Joe Harmon, VP of Technology, adds B&L's Client Services Support staff to his team. This change marries technology with software support and allows the B&L team to take advantage of natural departmental synergies. Joe's new title will be **VP of Technology & Client Support**.

Kristine Craft has been promoted to **Professional Services Manager**. Kris will be focused on creating successful implementations for clients. B&L has always understood implementation is critical to ERP use. Kris and her team will be putting additional emphasis on B&L's top goal, successful implementations.

Philip Laney, B&L's CEO, describes this departmental change, *"By having a dedicated manager for the Professional Services team, which provides implementation and project management service, and a dedicated manager for the Client Support team which provide day-to-day end user assistance, each department will increase their focus on achieving results for our customers. We know the more we can help our clients implement, adopt and integrate Odyssey software into their operations, the more value our partnership becomes. Look for new and innovative things to come from these two departments in the months ahead."*

Brenda Povlock has stepped back from her VP of Client Services role and will be taking a short sabbatical after 18 years with B&L. Upon her return, B&L is pleased to announce that Brenda will consult on special projects.

Laney also notes, *"We are very thankful to Brenda Povlock for 18 years of excellent service to B&L. She instituted many improvements over the years and has evolved our client service offerings into the tremendous bundle of services we provide today. All during a significant growth period. Thank you Brenda!"*

Catching up on 2013…..

January: **Alexandria Trusov**, Business Development, was hired as Marketing Manager. She is responsible for the company's communication and marketing strategy initiatives.

February: **DJ Medlin, Professional Services**, was promoted to Project Consultant. In her new role, she will oversee the planning, integration, and staff training during implementation of B&L's Odyssey™ software.

Marcia Mullins, Professional Services, was promoted to Training Analyst. In her new role she will provide training and support to both new and existing clients.

April: **Jamie Kleca-Holse** was hired as a **Software Support Specialist** in the Technology & Client Support Department. Jamie has undergone extensive training in both the Odyssey and BLIS software lines. She also holds a Bachelor of Science degree in Management Information Systems, a degree program which focuses on hands-on training with a variety of software and ERP systems. Her diverse business background includes both management and accounting experience within the automotive, construction and manufacturing industries.

August: **Carol Gorbitz, R & D**, was promoted to Senior Software Architect and Business Analyst. Her revised duties and responsibilities include: primary design and development of Odyssey™ business application functions; creation and review of Odyssey enhancement design specifications; and intercompany consultation on Odyssey solutions for clients.

Brad Clark, R & D, was promoted to Odyssey Product Manager. His new duties and responsibilities include: primary responsibility for Progress Software Corporation development tools; researching and recommending back-end technologies; further development and management of Odyssey, including both full releases and maintenance releases; and coordinating Odyssey development with the user interface team.

Robert Korell has joined the **R&D Department** as a dedicated OpenEdge® programmer.

November: **Samantha Macumber is now a Software Support Specialist** in the Technology & Client Support Department. Originally hired as a Software Quality Analyst for B&L's Research & Development Department, Samantha has been with B&L since May 2012. A recent college graduate with a focus on Business and Management Information Systems, she has worked in both the administrative and manufacturing sectors.

Upcoming Events

FREE WEBINARS:

BLIS Production Entry
01-08-2014 2:00 pm

Data Explorer Q&A
01-14-2014 2:00 pm

BLIS-IV Q&A
01-14-2014 3:00 pm

Odyssey Accounts Receivable Q&A
02-11-2014 2:00 pm

BLIS Accounts Receivable Q&A
02-11-2014 3:00 pm

Odyssey Surcharge Enhancements in 4.6
02-12-2014 2:00 pm

Odyssey Shop Floor Manager Q&A
03-11-2014 2:00 pm

Odyssey Corrective Action Reports
03-12-2014 2:00 pm

Odyssey General Ledger Q&A
04-08-2014 2:00 pm

BLIS General Ledger Q&A
04-08-2014 3:00 pm

Odyssey Purchase Orders
04-09-2014 2:00 pm

ON-SITE CLASSES:

Odyssey 4.6 Release Class
01-21-2014 9:00 am
4 hour

Crystal Report Class
02-18-2014 8:30 am
2 day

SHOWS:

AFSWI
02-12-2014 9:00 am

118th Metalcasting Congress
04-08-2014 9:00 am

BLInfo.com/Events
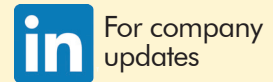
Spectrum 2013 — Toronto

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For the people side

BLIS release 7.4

- General availability was December 16, 2013

- Contains over 60 new enhancements. See **BLInfo.com/BLIS74** for the complete information.

- Look for all fixes and enhancements going forward to be delivered via the BLIS-400 Temporary Fix (BTF) procedures.

Odyssey 4.6

General availability was this month (January 2014). See **BLInfo.com/Odyssey46** for a complete list of enhancements.

- Automatically create a work order when downtime reported on the shop floor. When maintenance workers complete the work order, they set the downtime reason for management analysis, and then they close the downtime transaction. The Equipment Master updates with job on/off times for production + downtime = "at a glance", color-coded indications of production equipment status.

- The Corrective Action Reports (CAR) module has been revamped to make it more flexible and powerful. CARs can be used for more than just quality corrections because of these enhancements. Tracking PPAPs and Engineering Change Notices are two examplesof the CAR module changes. Other features include:

  - Create CARs for internal processes, like contract review, etc.

  - The new Quick CAR screen lets you create a CAR very easily. Many default values are now stored in the CAR Category and Action tables.

  - Print pictures on the CAR form.

  - CARs can be automatically scheduled by defining days required for each action for a category and entering a start or due date for the CAR.

  - The OdysseyBatch feature can run a job on the Windows Scheduler (every night, for example) that notifies users assigned to CAR actions that they have past due actions or even actions due within the next few days.

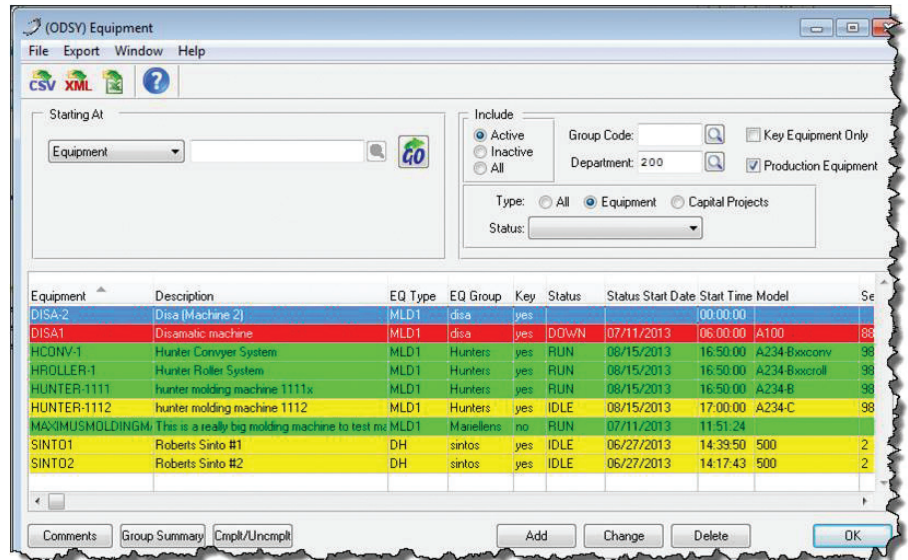- Logging changes have more options.

  - See the Change button on the Table List screen from the Administration menu.

  - In addition, the Table List screen includes a View Log button. (In prior releases you needed to do your own Data View to see the actual changes to Odyssey data). The View Log button is a very user-friendly way to search for both changes as well as see the before and after values on a field-by-field basis. Changes are now logged in a new table named ChangeLog2. There is a conversion process to bring changes forward from the old table (ChangeLog) into ChangeLog2. **Be sure to read the release notes regarding this enhancement as well as the technical notes regarding the conversion.** Database size considerations make understanding the conversion process critical. Please contact B&L to help you with this process.

  - Here is what the Change Log Viewer search screen looks like.

Green means the equipment is running, yellow means idle, and red indicates a machine that is down

This example is for changes to the Products table.
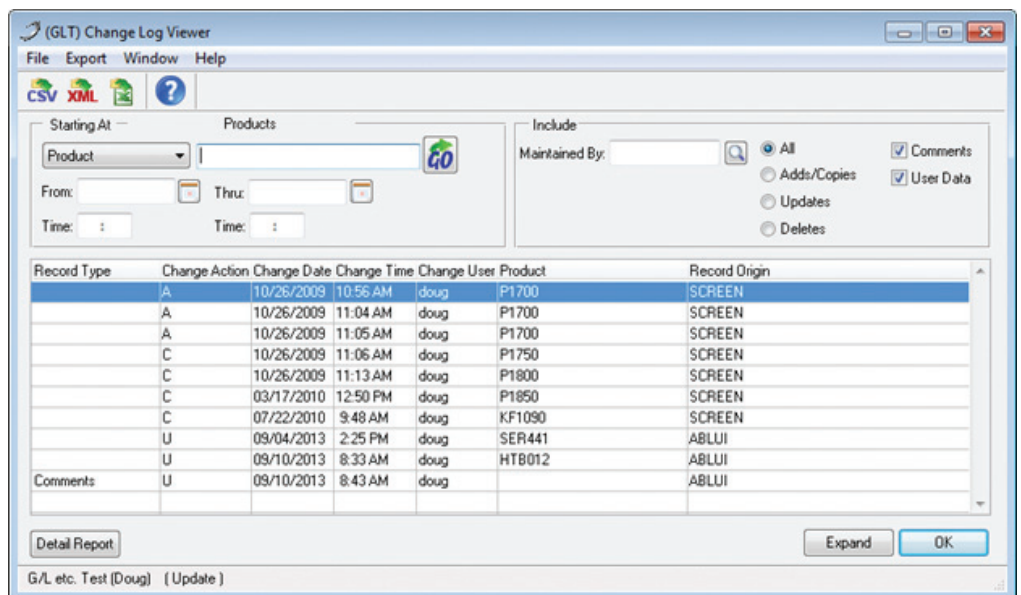
Odyssey 4.6 continued

- The New User Interface version of the Shop Floor Manager (SFM) is now available with 4.6. Note that the new version can be run side-by-side with the old version, and all Job Schedule Profiles, SFM Screens, and Production Entry screens are still defined in one place. The new version offers the simplicity of a zero-client deployment. That is, there is no Odyssey client install on devices on the shop floor. Those devices just need to be able to run a web browser.
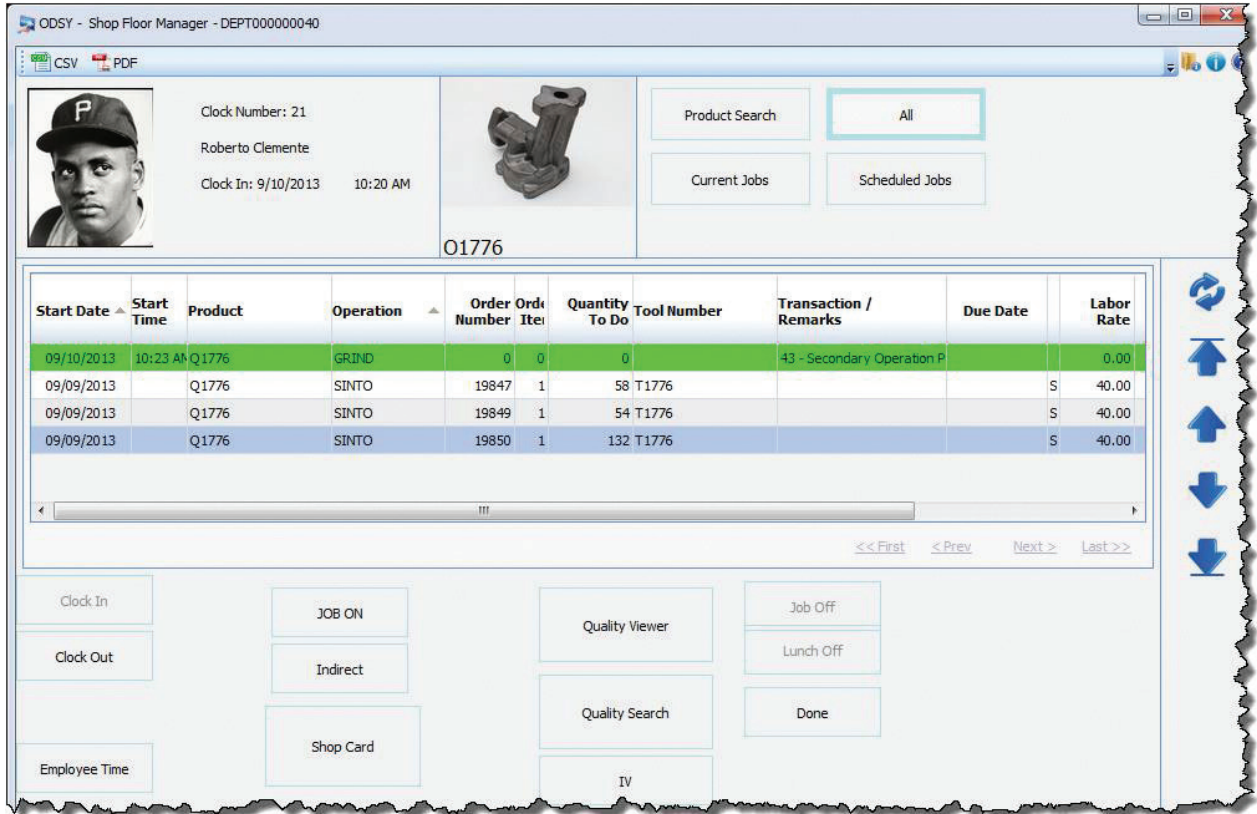
Here is a sample of the new SFM look.