



B&L NEWS

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ENTERPRISE RESOURCE PLANNING FOR METALCASTERS

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Highlights of Spectrum 2024

Spectrum 2024 was an unforgettable experience for all who attended! Held at the Charleston Marriott in South Carolina, the conference brought together customers, partners, and industry experts for three days of learning, networking, and collaboration.

The event kicked off with a memorable welcome reception, setting the tone for two full days of engaging sessions and interactive workshops. Attendees participated in mini-classes, learned from industry leaders, and explored the latest ERP innovations designed specifically for metalcasters.

One of the event's highlights was the keynote presentation by Chuck Gallagher, who captivated the audience with his talk, "The Revolution of AI." His presentation explored how artificial intelligence is shaping the future of business and transforming industries.

In addition to Chuck Gallagher's inspiring keynote, Tiffany Elliott, B&L Software Engineer, led a standout session on using the new Odyssey interfaces to import



A/P invoices and Customer Orders. **Congratulations to Wisconsin Aluminum Foundry** for receiving the 2024 Customer Excellence Award!

We also want to express our gratitude to our 2024 sponsors, whose support made Spectrum possible:

- **Gold Sponsor:** Artkek, Radley
- **Bronze Sponsor:** Daily Metrics

Thank you to everyone who attended and made Spectrum 2024 such a success. We look forward to seeing you at Spectrum 2025!



Q3 Signings

B&L Information Systems, global leader in ERP software for metalcasters, is proud to announce continued growth in Q3 2024. During the July – September 2024 timeframe, new metalcasting companies signing to the Cloud-based Odyssey ERP software system included:



- Founded in 1996, Tucson Precision Products specializes in both high-quality precision machining and the manufacturing of aluminum die-castings. Serving industries such as aerospace, automotive, and medical devices,

Tucson Precision combines expertise in tight-tolerance machining with advanced die-casting capabilities to provide custom-engineered solutions. Their commitment to quality and customer satisfaction ensures they deliver reliable, on-time production for even the most demanding applications.



their commitment to quality, Erhart Foundry serves industries requiring custom and short-run castings, producing reliable components for various industrial applications.

- Erhart Foundry & Machine Co. – Cincinnati, OH. Erhart Foundry is one of the oldest family-owned foundries in the U.S., specializing in gray and ductile iron castings. They offer a wide range of casting services for low to medium volume production, repair parts, and prototypes. With

Q3 Odyssey Go-Lives

B&L Information Systems, North American leader in metalcasting ERP software, has announced seven company additions to the Odyssey family of active users in the third quarter of 2024.

Six companies went live with new installations of Odyssey ERP in the third quarter of 2024:



- WGS Global Services – Flint, MI. WGS Global Services, established in 2008, provides comprehensive manufacturing services including inspection, containment, sorting, aluminum sand casting, and re-manufacturing. With a global reach and a strong emphasis on

quality, WGS partners with customers to deliver end-to-end solutions, from product design to high-volume production. The company's dedication to continuous improvement and innovative technologies makes it a leader in the industry.



- Huron Casting – Pigeon, MI. Huron Casting is a global leader in producing shell-molded steel castings, founded in 1976. The company specializes in high-quality castings, serving industries that require precision and durability, such as automotive, aerospace, and agriculture. With state-of-the-art facilities and a commitment to innovation, Huron Casting offers products ranging

from 3 to 500 lbs, ensuring consistency and reliability for its customers.



- Steeltech Ltd. – Grand Rapids, MI. Steeltech Ltd. is a premier manufacturer of high-quality castings, specializing in heat- and corrosion-resistant alloys for industries such as automotive, aerospace, and power generation.

With over 40 years of expertise, Steeltech delivers custom solutions tailored to meet the demands of high-temperature and corrosive environments. The company's state-of-the-art facilities ensure consistent product quality and customer satisfaction.



- Pittsburgh Foundry & Machine Co. – McKees Rocks, PA. Pittsburgh Foundry & Machine Co. has been providing high-quality castings and machining services for over a century. The company focuses on producing large, highly specialized castings for industries like energy, transportation, and construction. Their

dedication to precision and customer satisfaction has earned them a strong reputation in the market.



- Kansas Castings – Belle Plaine, KS. Kansas Castings specializes in precision casting for a variety of industries. Although they do not have a website, their reputation in providing quality ferrous and non-ferrous castings to customers in

aerospace and industrial manufacturing is widely recognized.



- Huron Casting – Arenac Casting – Standish, MI. Arenac Casting, a division of Huron Casting, specializes in cleaning, welding, and gate removal services. Founded in 1999, Arenac Casting's 80,000-square-foot facility is dedicated to producing high-quality castings that meet the demanding specifications of various industries.

Spectrum Gold Sponsor Feature Article

Embracing Industry 4.0: Artek's Smart Solutions for Modern Foundries

Jerry Eppler, Artek

ARtek

Foundries, known for their traditional methods, are realizing the need to adopt Industry 4.0 technologies to stay competitive. Artek helps foundries move forward by integrating problem-solving software with Odyssey, the leading ERP system for foundries.

Odyssey already offers powerful ERP capabilities, and Artek enhances this by connecting data from multiple sources, including various databases and foundry equipment. This eliminates the need for manual data entry and multiple applications, saving time and reducing errors.

For example, many foundries still print maintenance work orders, complete them on paper, then manually enter the data into the system later. Artek's applications allow workers to complete and update work orders in real-time, reducing errors and streamlining the process.

Artek also creates custom applications designed to meet the specific needs of your foundry. Our customers consistently praise the quality and speed of our solutions, as we turn challenges into opportunities.



What sets us apart is our ability to connect previously isolated equipment, bringing visibility to the process and making operations more efficient and agile.

Join forward-thinking foundries that trust Artek to streamline processes and embrace a smarter, more competitive future. Visit our website at artekis.io to learn more.

New Staff Additions



**Amy Vollman,
Support
Representative**

Amy joined B & L Information Systems in 2024, with a background in Customer Service, Administration, and Finance. Amy is attending Lake Michigan College to obtain an Accounting degree. She enjoys spending time with her children and traveling to new places.



**Emily Frazier,
Controller**

Emily joined B&L Information Systems as Controller in February of 2024. She graduated from Central Michigan University in May of 2021 with a Master's Degree in Public Administration. She has previous controller and accounting experience within the Auto Industry and is currently working on the requirements to become a CPA.



**Michael Glowacki,
Project
Consultant**

Michael joined B&L Information Systems in early 2024. He holds a bachelor's degree in professional communication from Siena Heights University. Michael excels in leadership, communication, and organization with a customer service focus. He has a background in numerous service industries.

Q4 Webinars

7.0.0 Enhancements

November 4, 2024

Year End Processes

December 16, 2024

Webinars are hosted through Microsoft Teams. Please see our website for full details.
(<https://www.blinfo.com/services/educational/webinars/>)



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RADLEY

A **CAI** Company

CAI Software/Radley

It was great connecting with you all at Spectrum 2024!

CAI Software is proud to partner with B&L Information Systems in providing an EDI solution that works seamlessly with Odyssey ERP. We work hard to offer cost-effective, powerful, and robust EDI software that puts you in full compliance with your trading partners and competitive in the market.

With the combination of B&L and Radley EDI, customers achieve such benefits as:

- Up to 100% productivity improvement,
- Implementation in weeks, not months,
- Up to 100% customer-level compliance, and
- Up to 40% reduction in time spent on data management and exchange

With Radley EDI comes robust software that allows effortless integration and ease of use, making it essential for customer service, production planning, and shipping personnel. We appreciate our time together and the opportunity to get know more about your business. As a valued B&L customer, we would like the opportunity to continue our conversations on how to maximize your investment. Shoot us an email at info@caisoft.com, or visit us at radley.com/edi.